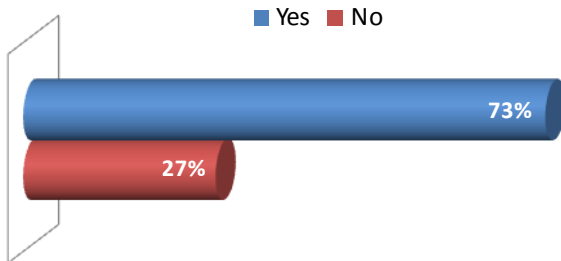


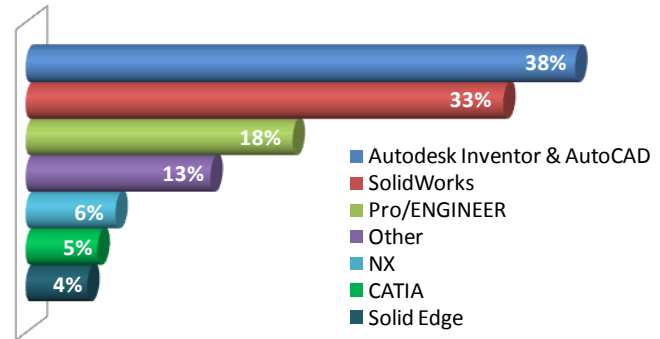
Does your company need a CAD-Native 3D product catalog? *Here is what YOUR customers think!*

Q: Will you choose one supplier over another because they have CAD data for you to download?



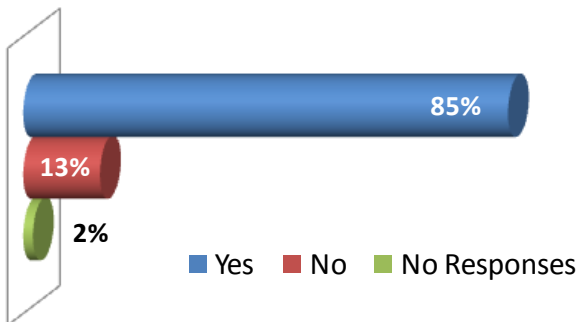
A: 73% of design engineers will choose one vendor over another because they provide CAD data.

Q: Which CAD software application(s) do you use?



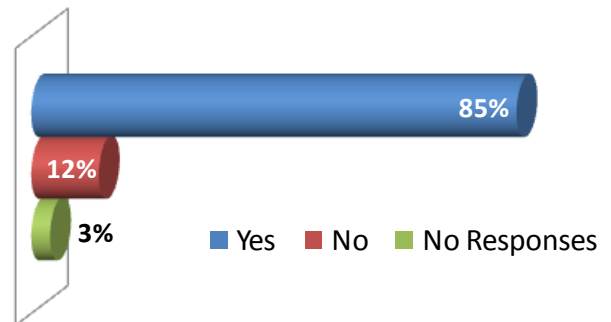
A: Design engineers require many CAD applications to do their jobs; some use more than one.

Q: When downloading 3D parts, do you prefer to get your parts in your native CAD file format?



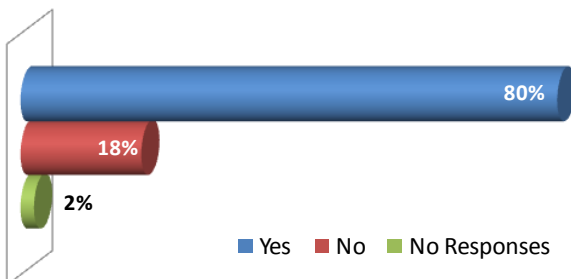
A: 85% of design engineers prefer part downloads in their native CAD format.

Q: When you download a part into your design does that part get purchased?



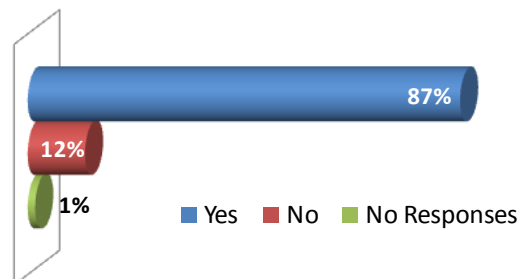
A: 85% of downloaded parts get purchased.

Q: When you download a 3D part for your design, is it typically utilized for both an initial prototype as well as for multiple units in production?



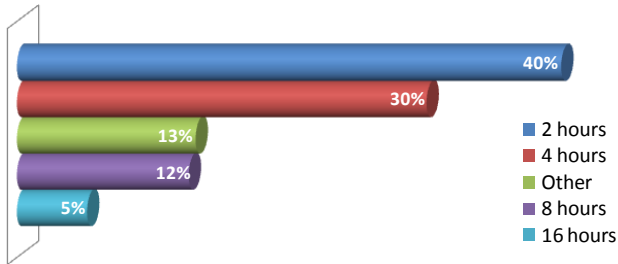
A: 80% of downloaded parts are purchased for prototypes and for multiple units in production.

Q: Is it important to be able to configure the exact part you want, versus getting a basic, static part that will have to be modified in your CAD system?



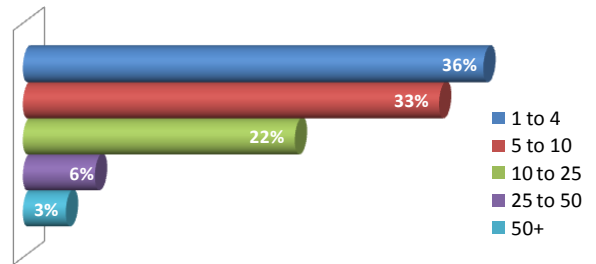
A: 87% of design engineers want to configure the exact part they are specifying.

Q: By not having to redraw manufacturers' parts, on average how much time do you save per part / assembly?



A: Design engineers save an average 4.4 hours per part / assembly by not redrawing manufacturers' products.

Q: How many manufacturers' parts do you specify on a weekly basis?



A: Design engineers specify an average of 11 manufacturers' parts per week.

This survey included 564 respondents from 520 companies, all of whom registered as users in the United States. The survey was conducted using ConstantContact[®]. There were no incentives provided for survey participation. Participants represented the following companies, and many others:

- 3M
- Advanced Automation
- Agilent Technologies
- Archer Daniels Midland Co.
- Autoliv
- Automated Industrial Motion
- BAE Systems
- BE Aerospace
- Bastech Inc
- Baxter International, Inc.
- Bobcat Company
- BorgWarner
- Bose Corporation
- Canon
- Caterpillar
- Cessna Aircraft Company
- CIRRUS Aircraft
- Comau Pico
- Cooper Standard Automotive
- Daimler Trucks North America
- Delphi
- Durr Ecoclean Inc
- Eastman Kodak Company
- Emerson Process Management
- Fisher Industries
- Flowserve Inc
- Ford Motor Company
- Goodrich
- Graco Inc
- Ingersoll-Rand
- Lawrence Livermore National Laboratory
- Let's Go Robotics
- The Lee Company
- Lockheed Martin
- Lovejoy Inc
- Medtronic
- Mettler Toledo
- Midmark
- Moeller Manufacturing
- Motorola
- National Oilwell Varco
- Newell Machinery Company
- Packaging Systems Intl
- Parker ORIGA
- Pentair Inc
- Preformed Line Products
- RA Jones
- ROLLON Corporation
- Robert Bosch Corp
- SAIC
- Sandia National Laboratories
- Schneider Electric
- The Shaw Group Inc
- Siemens Energy & Automation
- Siemens Medical Diagnostics
- Sonoco Products Company
- Square D Company
- Smith International, Inc
- St. Jude Medical
- Standard Motor Products
- Sun Microsystems
- Taylor Made Golf Company
- TECO-Westinghouse Motor Co
- Tektronix
- Thomas Conveyor Company
- Titan International, Inc
- ThyssenKrupp Waupaca, Inc
- Trane
- Tyco Electronics
- Tyco Fire & Bldg Products
- Vought Aircraft Industries
- Vulcan Engineering Co
- Wright Line LLC
- Wooster Brush Company